NYSE:LXFR

Luxfer Group

Q4 2014 CONFERENCE CALL









A global materials technology company



FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Examples of such forward-looking statements include, but are not limited to: (i) statements regarding the Group's results of operations and financial condition, (ii) statements of plans, objectives or goals of the Group or its management, including those related to financing, products or services, (iii) statements of future economic performance and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "forecasts" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that the predictions, forecasts, projections and other forward-looking statements will not be achieved. The Group cautions that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to: (i) future revenues being lower than expected; (ii) increasing competitive pressures in the industry; (iii) general economic conditions or conditions affecting demand for the services offered by us in the markets in which we operate, both domestically and internationally, being less favorable than expected; (iv) the significant amount of indebtedness we have incurred and may incur and the obligations to service such indebtedness and to comply with the covenants contained therein; (v) contractual restrictions on the ability of Luxfer Holdings PLC to receive dividends or loans from certain of its subsidiaries; (vi) fluctuations in the price of raw materials and utilities; (vii) currency fluctuations and hedging risks; and (viii) worldwide economic and business conditions and conditions in the industries in which we operate. The Group cautions that the foregoing list of important factors is not exhaustive. These factors are more fully discussed in the sections "Forward-Looking Statements" and "Risk Factors" in our annual report on Form 20-F for the year ended December 31, 2013 filed with the U.S. Securities and Exchange Commission on March 31, 2014. When relying on forward-looking statements to make decisions with respect to the Group, investors and others should carefully consider the foregoing factors and other uncertainties and events. Such forward-looking statements speak only as of the date on which they are made, and the Group does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

AGENDA

Brian Purves, Chief Executive

- Q4 2014 and full-year overview
- Market situation
- Divisional performance

Andy Beaden, Group Finance Director

- Quarterly and full-year earnings review
- Liquidity and capital resources
- Financial issues

Brian Purves, Chief Executive

- Summary
- Outlook

• Questions?

Q4 2014 overview

Net revenue

- Up 7.0% to \$123.1m compared to \$115.0m Q4 2013, and adjusted for FX translation, up 10.3%.
- \$8.2m from Luxfer Magtech acquisition.
- \$0.9m from Luxfer Utah acquisition.

Profitability

- Trading profit \$10.7m, down \$4.3m on Q4 2013.
 - In line with expectations before year-end AF inventory and receivable impairments.
- Adjusted EBITDA down \$4.0m on Q4 2013.
- Basic EPS of \$0.44 (Q4 2013: \$0.33) on net income and adjusted EPS (fully diluted) of \$0.32 (Q4 2013: \$0.40).
 - In line with expectations, helped by lower marginal tax charge.

Cash flow

Cash generated from operations in Q4 of \$16.0m, up \$8.7m on Q4 2013.

Q4 2014 overview

- Trading continued to be affected by disruption to some key North American markets and by continued weakness in European economies:
 - MSA announced regulatory approval for their G1 SCBA kit on November 21st much later than expected.
 - Some manufacturers were still awaiting approvals, but in the last few weeks of Q4, the SCBA market showed signs of returning to normality.
 - Demand for ultra-fine magnesium powders for defense countermeasure flares continued to be well down on prior year.
 - Weak sales into the alternative fuel (AF) gas cylinder sector further impacted by the collapse in global oil prices.
 - Losses in AF business units exacerbated by inventory write-down and impairment provision against receivable.

2014 overview

Net revenue

- Up 3.0% to \$487.3m compared to \$472.9m in 2013, and adjusted for FX translation, up 2.1%.
- \$14.7m from Luxfer Magtech acquisition.
- \$2.3m from Luxfer Utah acquisition.

Profitability

- Trading profit \$44.8m, down \$14.4m on 2013.
- Adjusted EBITDA \$64.8m, down \$11.8m on 2013.
- Basic EPS of \$1.09 (2013: \$1.27) on net income and adjusted EPS (fully diluted) of \$1.11 (2013: \$1.42).

Cash flow

Cash generated from operations in 2014 of \$23.0m, down \$14.1m on 2013.

2014 overview

- Difficult year for Gas Cylinders, with SCBA market disrupted, particularly in the first half, and lower European medical demand.
- AF market much weaker than prior year, increasingly hit by fall in oil prices.
- Aluminum cylinder sales up, but margins still thinner than composite.
- Largest acquisition for many years: now Luxfer Magtech.
- Other Elektron Division business streams stable other than for military powders, where demand hit by customer issues against background of lower U.S. DoD requirements.
- Good progress on several strategic projects: commercial aircraft, bio-absorbable alloys, SmartFlow[®].

Luxfer Magtech acquisition update

- The acquisitions that formed Luxfer Magtech Inc. (LMI) have been successfully integrated into the Elektron Division.
 - \$59.3m was paid, and with the acquired businesses having \$4.0m of cash, the net cash cost was \$55.3 million, with further deferred consideration payable dependent upon business performance.
 - The first tranche of contingent consideration is no longer payable due to the acquired business narrowly failing to achieve a profit trigger (based on combined pre- and postacquisition trading in 2014) as at December 31, 2014.
 - In Q4 2014, Luxfer Magtech added \$8.2m revenue and \$1.6m trading profit, net of amortization of acquired intangibles of \$0.4m.
 - In 2014 (five months), Luxfer Magtech added \$14.7m revenue and \$2.9m trading profit, net of amortization of acquired intangibles of \$0.6m.
 - Objective is to grow business outside of U.S. in regions where Luxfer has stronger presence.
 - Several attractive new product and market-development opportunities are being explored, including introducing our proprietary zirconium sorption technologies directly into a new end-market: chemical agent decontamination.



ELEKTRON DIVISION

	ELEKTRO Q4 \$m	N YTD \$m
	Ψ	V
Net revenue	50.9	211.3
RE surcharge	1.0	8.4
2013 Revenue analysis	51.9	219.7
FX translation differences	(1.2)	2.4
Rare earth surcharge change	(0.7)	(6.2)
2014 Acquisitions adjustments	8.2	14.7
Trading movements	0.2	-
Net revenue	58.1	228.4
RE surcharge	0.3	2.2
2014 Revenue analysis	58.4	230.6
Trading variance	0.3%	-

- Underlying Q4 revenue (which excludes FX translation effects, acquisitions and rare earth (RE) surcharge) increased by \$0.2 million (0.3%) compared to Q4 2013.
 - Q4 2014 rare earth surcharge was \$0.7m lower than in Q4 2013, down to just \$0.3m.
 - Robust quarter from Luxfer Magtech, with revenues of \$8.2m.
 - Demand for magnesium wrought, extruded and sheet products improved.
 - Zirconium chemical sales were in general weaker, with European demand continuing to be lower than in 2013.
 - Demand for magnesium powders used in countermeasures was also weaker, continuing on from prior quarters in 2014.
- Year-to-date underlying revenue (which excludes FX translation effects, acquisitions and RE surcharge) was flat compared to 2013.



GAS CYLINDERS DIVISION

	GAS CYLIN	DERS
	Q4	YTD
	\$m	\$m
	ΨΠ	Ψιτι
Net revenue	64.1	261.6
RE surcharge	_	-
2013 Revenue analysis	64.1	261.6
FX translation differences	(2.2)	1.9
	, ,	
Rare earth surcharge change	-	-
2014 Acquisitions adjustments	0.9	2.3
2014 Acquisitions adjustments	0.9	2.5
Trading movements	2.2	(6.9)
Net revenue	65.0	258.9
RE surcharge		
2014 Revenue analysis	65.0	258.9
Trading variance	3.5%	(2.6%)

- Q4 underlying revenue (excluding FX translation and acquisitions) up \$2.2 million or 3.5% on Q4 2013.
 - SCBA improved, though sales were partly met through selling cylinders from stock rather than from production.
 - AF revenue remains weak at \$7m (down \$6m on Q4 2013, although up \$2m on Q3).
 - Superform revenue was improved with high tooling sales in relation to new contracts.
- Year-to-date 2014 underlying revenue (excluding FX translation and acquisitions) down \$6.9 million (2.6%) on 2013.

Update on selected strategic growth initiatives

Continued focus on moving forward with strategic growth projects.

Magnesium alloys for aircraft seating

- After achieving our first magnesium usage in aircraft seating for a low-volume niche project, we continued working with several seat manufacturers towards establishing a route to market for our aerospace alloys.
- Prototyping work advanced significantly in 2014 as weight-saving possibilities were demonstrated against conventional aluminum alloys.
- Regulatory approvals in process of being incorporated into the industry's design 'rule book,'
 potentially simplifying qualification of seating containing our alloys.
- Prototype seats expected to be on show at Aircraft Interiors Expo in Hamburg April 14-16.

Synermag[®] bio-absorbable medical alloys

- Our partner in the biomedical industry reported good progress in 2014, beginning medical trials of in-body device intended to support request for CE (Confirmité Européenne) approval.
- In support of this project, we have now qualified our medical alloy production facilities to the ISO13485 standard for manufacturers of medical devices.

Update on selected strategic growth initiatives

SmartFlow[®] and Intelligent Oxygen System[™]

- We made good progress in 2014 in ongoing development of our portable medical oxygen system featuring our ultra-lightweight composite cylinder technology and our patented SmartFlow[®] valve-regulator.
- We expect to request CE approval in the latter part of 2015.

Alternative fuel containment

- Launched new range of 26-inch Type 4 composite cylinder products (for North American class 8 trucks).
- Range of Luxfer-branded valves and accessories for CNG systems now available.
- Though we have won new customers, we believe that the low oil price will have a negative effect on truck conversions to CNG in the near term.
- Interest in, and sales of, hydrogen systems increasing.

Bulk gas transportation

- We have improved and extended our product offering of large gas-containment modules in an effort to increase sales in North America.
- For other regions, we have also developed new systems that we believe offer customers a better package, including attractive engineering innovations and new system benefits.

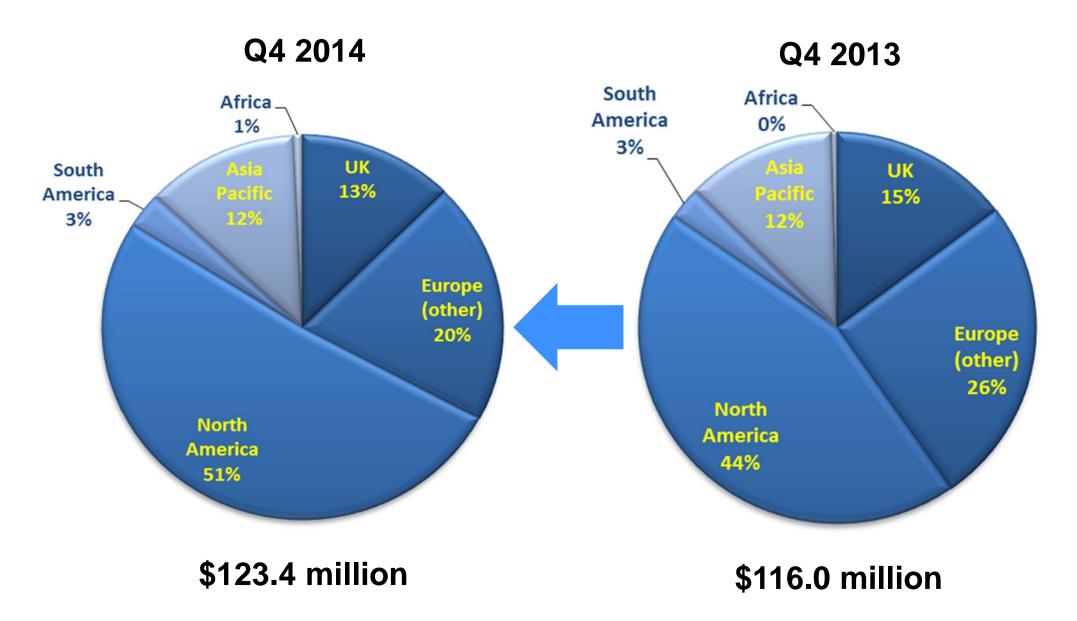
GROUP FINANCE DIRECTOR

ANDY BEADEN

Group revenue

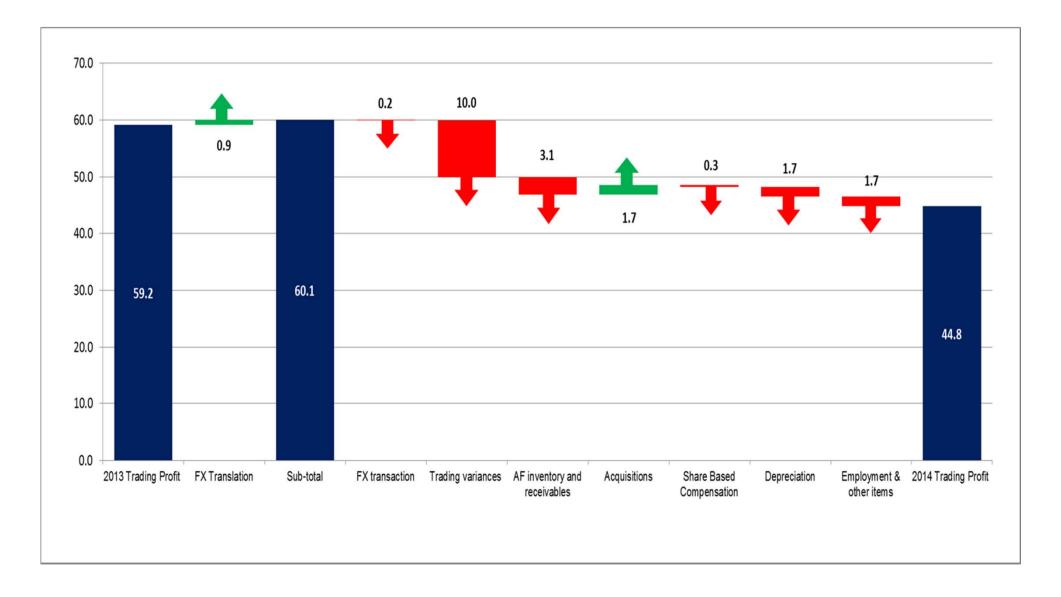
	Elektron Q4 \$m	2014 YTD \$m	Gas Cylinders Q4 \$m	2014 YTD \$m	Group Q4 \$m	2014 YTD \$m
Net revenue	50.9	211.3	 64.1	261.6	115.0	472.9
RE surcharge	1.0	8.4	 -	-	1.0	8.4
2013 Revenue analysis	51.9	219.7	 64.1	261.6	116.0	481.3
Changes in period:						
FX translation	(1.2)	2.4	(2.2)	1.9	(3.4)	4.3
Rare earth surcharge	(0.7)	(6.2)	-	-	(0.7)	(6.2)
2014 Acquisitions adjustments	8.2	14.7	0.9	2.3	9.1	17.0
Trading movements	0.2	-	2.2	(6.9)	2.4	(6.9)
Net revenue	58.1	228.4	<i>65.0</i>	258.9	123.1	487.3
RE surcharge	0.3	2.2	 -	-	0.3	2.2
2014 Revenue analysis	58.4	230.6	 65.0	258.9	123.4	489.5
Trading variance	0.3%	-	3.5%	(2.6%)	2.0%	(1.4%)

Geographic sales trends

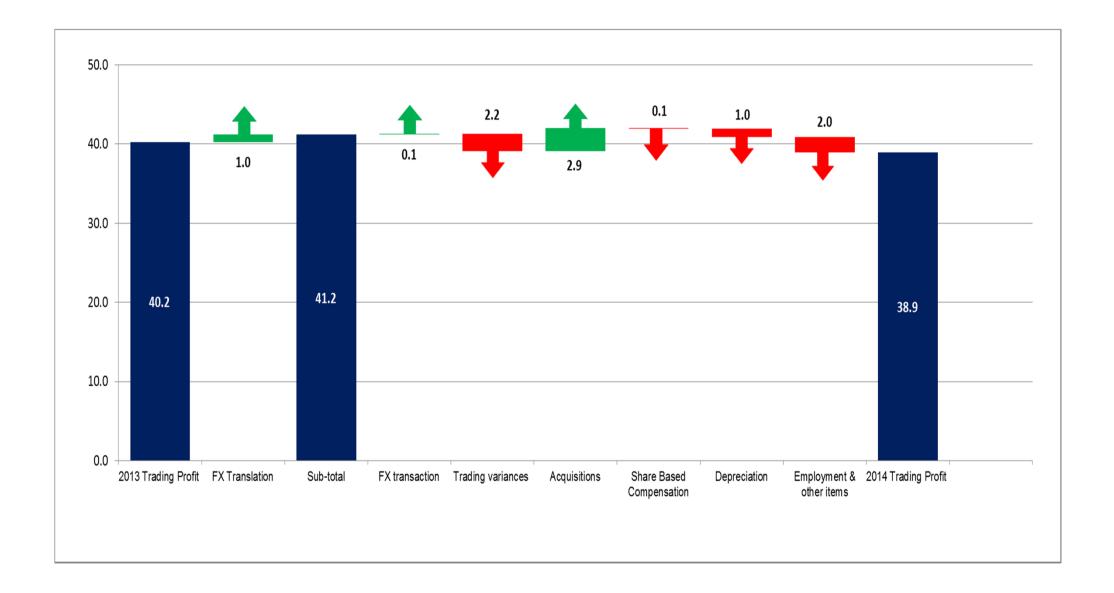


Trading profit \$	\$М	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013
Gas Cylinders	Trading profit \$M	1.6	1.7	1.7	0.9	5.9	5.2	4.8	4.2	4.8	19.0
	ROS %	2.4%	2.6%	2.7%	1.4%	2.3%	7.6%	7.4%	6.5%	7.5%	7.3%
Elektron	Trading profit \$M	10.7	9.5	8.9	9.8	38.9	9.7	10.5	9.8	10.2	40.2
	ROS %	18.7%	17.0%	15.1%	16.8%	16.9%	18.0%	18.0%	17.6%	19.7%	18.3%
GROUP	Trading profit \$M	12.3	11.2	10.6	10.7	44.8	14.9	15.3	14.0	15.0	59.2
	ROS %	10.0%	9.2%	8.8%	8.7%	9.2%	12.2%	12.4%	11.7%	12.9%	12.3%
Changes for	Gas Cylinders	(69.2%)	(64.6%)	(59.5%)	(81.3%)	(68.9%)					
2014 v 2013	Elektron	10.3%	(9.5%)	(9.2%)	(3.9%)	(3.2%)					
	GROUP	(17.4%)	(26.8%)	(24.3%)	(28.7%)	(24.3%)					
Adjusted EBITE	DA \$M	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013
Gas Cylinders		3.6	3.9	4.0	3.2	14.7	6.9	6.8	6.2	6.9	26.8
Elektron		13.3	12.3	11.9	12.6	50.1	11.8	13.0	12.1	12.9	49.8
GROUP		16.9	16.2	15.9	15.8	64.8	18.7	19.8	18.3	19.8	76.6
GROUP adjuste	ed EBITDA Margin %	13.7%	13.3%	13.2%	12.8%	13.2%	15.3%	16.1%	15.3%	17.1%	15.5%

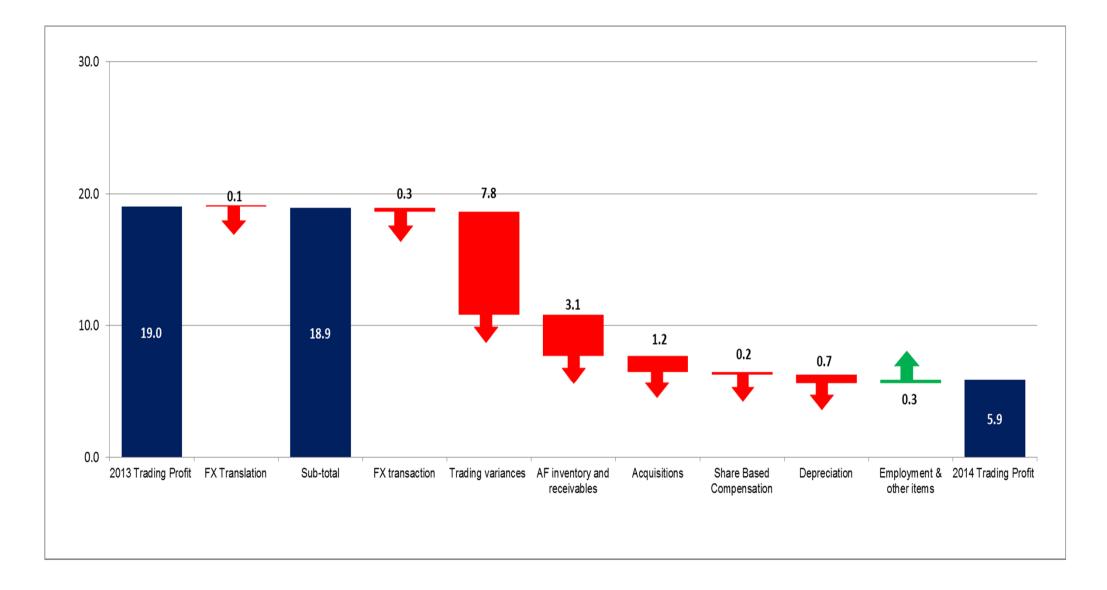
Group trading profit 2013 v 2014



Elektron trading profit 2013 v 2014



Gas Cylinders trading profit 2013 v 2014



Summary income statement

	2014	2014	2014	2014	2014	2013	2013	2013	2013	2013	Varia	nce Q4
\$m	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4		\$m	%
Revenue	123.3	121.9	120.9	123.4	489.5	122.4	123.0	119.9	116.0	481.3	7.4	6.4%
Costs of sales	(94.4)	(94.6)	(92.3)	(95.3)	(376.6)	(94.1)	(92.5)	(90.9)	(86.0)	(363.5)		
Gross margin	28.9	27.3	28.6	28.1	112.9	28.3	30.5	29.0	30.0	117.8	(1.9)	(6.3%)
Gross margin %	23.4%	22.4%	23.7%	22.8%	23.1%	23.1%	24.8%	24.2%	25.9%	24.5%		
Distribution costs	(2.1)	(2.2)	(2.0)	(1.8)	(8.1)	(1.6)	(1.5)	(1.6)	(1.8)	(6.5)		
Admininstrative expenses	(14.5)	(13.7)	(15.9)	(15.6)	(59.7)	(11.8)	(13.8)	(13.4)	(13.2)	(52.2)		
Share of results of joint ventures	-	(0.2)	(0.1)	-	(0.3)	-	0.1	-	-	0.1		
TRADING PROFIT	12.3	11.2	10.6	10.7	44.8	14.9	15.3	14.0	15.0	59.2	(4.3)	(28.7%)
Group ROS %	10.0%	9.2%	8.8%	8.7%	9.2%	12.2%	12.4%	11.7%	12.9%	12.3%		
Restructuring & other	0.0	(0.8)	(0.6)	(2.5)	(3.9)	(0.4)	(0.2)	(0.3)	(1.8)	(2.7)		
OPERATING PROFIT	12.3	10.4	10.0	8.2	40.9	14.5	15.1	13.7	13.2	56.5	(5.0)	(37.9%)
Finance Costs:												
Acquisitions and disposals	(0.2)	(0.1)	(1.5)	6.3	4.5	-	-	(0.1)	-	(0.1)		
Net interest charges	(1.4)	(1.6)	(1.5)	(1.6)	(6.1)	(1.5)	(1.4)	(1.4)	(1.6)	(5.9)		
IAS 19 finance charge (non-cash)	(0.7)	(0.7)	(0.6)	(0.7)	(2.7)	(0.9)	(0.9)	(0.9)	(1.1)	(3.8)		
Unwind of discount on contingent consideration	-	(0.1)	(0.2)	-	(0.3)	-	-	-	-	0.0		
PROFIT BEFORE TAX	10.0	7.9	6.2	12.2	36.3	12.1	12.8	11.3	10.5	46.7	1.7	16.2%
Taxation	(2.8)	(2.2)	(1.7)	(0.4)	(7.1)	(3.8)	(4.2)	(2.9)	(1.7)	(12.6)		_
NET INCOME	7.2	5.7	4.5	11.8	29.2	8.3	8.6	8.4	8.8	34.1	3.0	34.1%
Earnings per ADS- Basic	\$0.27	\$0.21	\$0.17	\$0.44	\$1.09	\$0.31	\$0.32	\$0.31	\$0.33	\$1.27		
NET INCOME adj	8.0	7.6	6.7	8.6	30.9	9.4	10.0	9.3	11.1	39.8	(2.5)	(22.5%)
Adj. Earnings per ADS - Basic	\$0.30	\$0.28	<i>\$0.25</i>	\$0.32	\$1.15	\$0.35	\$0.37	\$0.35	\$0.41	\$1.48		
Adj. Earnings per ADS - Fully Diluted	\$0.28	\$0.27	\$0.24	\$0.32	\$1.11	\$0.34	\$0.36	\$0.33	\$0.40	\$1.42		
Adj EBITDA	16.9	16.2	15.9	15.8	64.8	18.7	19.8	18.3	19.8	76.6	(4.0)	(20.2%)

NOTE: (i) Adjusted earnings per share – is adjusted net income divided by the weighted average number of ordinary shares outstanding. Each £0.50 ordinary share now represents 1 American Depositary Share (ADS).

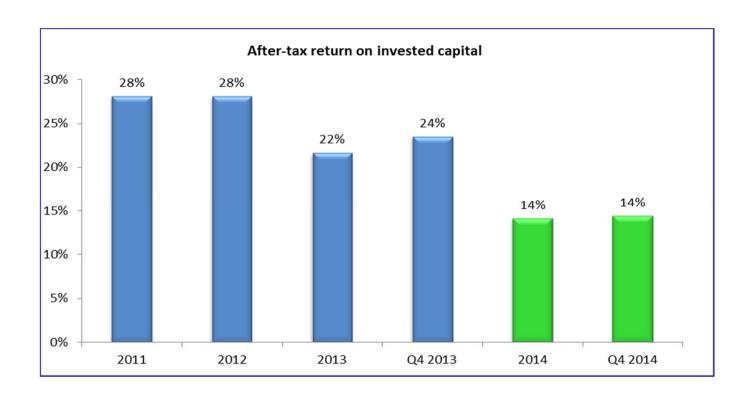
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Balance sheet					Luxfer	S
analysis	December 2013 \$M	Trading \$M	FX Translation \$M	Luxfer Utah Acquisition \$M	MagTech Acquisition \$M	December 2014 \$M
Tangible Fixed Assets	137.9	3.3	(5.7)	1.1	7.2	143.8
Intangible Fixed Assets	41.4	0.7	(2.9)	4.7	49.4	93.3
Investments	7.9	(0.2)	(0.3)	-	-	7.4
Deferred Tax Assets	15.8	4.4	(1.0)	-	-	19.2
Long term assets	203.0	8.2	(9.9)	5.8	56.6	263.7
Assets held for sale	-	1.2	-	-	-	1.2
Inventories	94.1	8.5	(4.5)	-	6.5	104.6
Receivables	68.6	7.3	(4.2)	0.4	1.5	73.6
Payables	(63.2)	1.7	2.4	(0.9)	(2.8)	(62.8)
Working capital Income taxes (current and deferred) Provisions	99.5 (3.8) (4.0)	18.7 3.5 (0.2)	(6.3) (0.1) 0.2	(0.5)	5.2 (0.2)	116.6 (0.4) (4.2)
Capital employed	294.7	30.2	(16.1)	5.3	61.6	375.7
Retirement benefit net liabilities Invested capital	(67.6) 227.1	(27.7) 2.5	4.4 (11.7)	5.3	61.6	(90.9) 284.8
Deferred Consideration	-	-		(1.0)	(1.6)	(2.6)
Banking Revolver		0.8	0.8	-	(34.3)	(32.7)
Bank and other Loans Cash and short term deposits Loan notes due 2018	- 28.4 (63.8)	0.3 (13.5) (0.2)	- 0.2 0.1	(0.3) (3.0)	- 2.5 - (25.0)	14.6 (63.9)
Loan notes due 2021	_	0.2	-	-	(25.0)	(24.8)
Net assets	191.7	(9.9)	(10.6)	1.0	3.2	175.4
Total debt Net debt	(63.8) (35.4)	1.1 (12.4)	0.9 1.1	(0.3) (3.3)	(59.3) (56.8)	(121.4) (106.8)
Capital & reserves: Ordinary share capital	25.3	_	_	_	_	25.3
Share premium	55.6	0.6	_	_	_	56.2
Deferred equity	150.9	-				150.9
Retained earnings	317.3	(12.7)	_	1.0	3.2	308.8
Other IFRS reserves & ESOP	(23.6)	2.2	(10.6)	-	-	(32.0)
Merger reserve	(333.8)	-	-	-	-	(333.8)
Equity	191.7	(9.9)	(10.6)	1.0	3.2	175.4

Cash flow

	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Operating profit	12.3	10.4	10.0	8.2	40.9	14.5	15.1	13.7	13.2	56.5
Depreciation & amortization	4.3	4.3	4.6	4.9	18.1	3.7	3.9	4.1	4.1	15.8
Share based compensation charges	0.3	0.8	0.8	(0.1)	1.8	0.3	0.7	0.3	0.5	1.8
Loss on Disposal of PPE	-	-	-	0.3	0.3	-	-	-	-	-
Share of results of joint venture	-	0.2	0.1	-	0.3	-	(0.1)	-	-	(0.1)
Increase in assets classified as held for sale	(1.3)	-	-	-	(1.3)	-	-	-	-	-
(Increase)/Decrease in working capital	(12.0)	(14.4)	1.3	7.0	(18.1)	(6.8)	(3.5)	1.2	(3.5)	(12.6)
(Decrease) / increase in provisions	(0.1)	0.5	(0.4)	-	-	(0.3)	(0.1)	0.1	(0.4)	(0.7)
Acquisition and disposal costs paid	-	(0.2)	(1.3)	(0.1)	(1.6)	-	-	-	-	-
Income tax received / (paid)	0.1	(3.7)	(1.7)	(1.7)	(7.0)	(0.2)	(6.4)	(2.4)	(3.2)	(12.2)
Movement in retirement benefit obligations	(2.3)	(2.6)	(3.0)	(2.5)	(10.4)	(1.6)	(2.7)	(3.7)	(3.4)	(11.4)
Net cash from operating activities	1.3	(4.7)	10.4	16.0	23.0	9.6	6.9	13.3	7.3	37.1
Purchase of PPE	(3.1)	(4.8)	(6.2)	(6.3)	(20.4)	(3.9)	(4.0)	(6.2)	(10.0)	(24.1)
Purchase of intangible assets	(0.3)	(0.2)	(0.3)	(1.1)	(1.9)	-	-	-	(2.3)	(2.3)
Investment in joint ventures (equity)	-	-	-	-	-	(2.5)	-	-	-	(2.5)
Investment in joint ventures (debt)	-	1.0	(0.8)	-	0.2	-	-	(3.5)	(1.0)	(4.5)
Net cash flow in purchase of business	(2.7)	(0.2)	(55.1)	-	(58.0)	-	-	-	-	-
Interest income received from joint ventures	0.1	0.1	-	0.1	0.3	-	-	-		
Net cash flow before financing	(4.7)	(8.8)	(52.0)	8.7	(56.8)	3.2	2.9	3.6	(6.0)	3.7
Net interest paid	(1.2)	(1.3)	(1.2)	(1.6)	(5.3)	(1.2)	(1.1)	(1.1)	(1.2)	(4.6)
Dividends paid	(2.7)	(2.7)	(2.7)	(2.7)	(10.8)	(2.7)	(2.7)	(2.7)	(2.7)	(10.8)
Draw down (repayment) on banking facilities	-	5.0	34.9	(4.7)	35.2	-	-	-	-	-
Issue of Loan Notes due 2021	-	-	25.0	0.0	25.0	-	-	-	-	_
Repayment of bank loans and other facilities	-	(0.3)	_	0.0	(0.3)	_	_	-	-	_
Proceeds received - employee equity plans	-	0.3	0.4	0.0	0.7	-	-	-	-	-
IPO share issue costs	-	-	-	-	-	(0.3)	-	-	-	(0.3)
Amendment to banking facilities - financing costs	(1.3)	(0.2)	-	0.0	(1.5)	- -	-	-	-	- · ·
Issue of Loan Notes due 2021 - Financing Costs	-	-	(0.1)	(0.1)	(0.2)	-	_	-	-	_
Cash flow	(9.9)	(8.0)	4.3	(0.4)	(14.0)	(1.0)	(0.9)	(0.2)	(9.9)	(12.0)

Return on invested capital (2012 & 2011 restated for IAS 19 revised)



Notes:

- 1. Return on invested capital (ROIC) is defined as : <u>Trading profit X (1 effective tax rate for the period)</u>
 Invested capital
- 2. Invested capital is defined as shareholders' equity plus debt less cash ("Net debt").
- 3. Invested capital is seen as a measure of the operating assets employed in the business to generate the trading profit.
- 4. Please see the appendices for the calculations and reconciliation to the financial statement GAAP figures.

CHIEF EXECUTIVE BRIAN PURVES SUMMARY AND OUTLOOK

Summary Q4 2014

Gas Cylinders

- A particularly weak quarter, mainly due to losses in AF business stream, including impairments of stock and receivables.
- U.S. SCBA market showing signs of returning to normality in final few weeks of the year.
- Focus on stock reduction hurt profitability somewhat.
- High level of tooling sales by Superform.

Elektron

- Good contribution from Luxfer Magtech.
- Continuing weakness in European automotive catalysis.
- No recovery yet in demand for military powders.

Summary

- Trading result in line with guidance before impairments.
- Tax charge percentage better than previously achieved.
- EPS therefore in line with expectations.

Summary full year 2014

Gas Cylinders

- SCBA market disrupted all year, but increasingly less so as year progressed.
- Problem has increasingly become lack of AF sales.
- Collapse in price of oil has, in certain sectors, lengthened payback of investing in conversion to CNG.

Elektron

- Sales of aerospace alloys increased, even without yet having commercial aircraft seating applications.
- Good progress integrating Luxfer Magtech acquisition, with rapid progress on testing use of zirconium sorption compounds in decontamination products.
- Military powders market was very weak in 2014 (DOD demand, customer accident, overstocking).

Summary

- SCBA approvals and military demand are 2014 headwinds that are expected to recede in 2015.
- Decline of AF demand, which will need to be addressed through cost-reduction.
- Continued weakness in European markets.
- Exchange rates becoming a concern.

Elektron

 Elektron Division remains highly profitable, and with a full year of contribution from our new Luxfer Magtech business (acquired July 29, 2014), we expect a higher profit result from Elektron in 2015.

- Improvement expected in demand for military powders and modest organic growth elsewhere in the division, including on industrial catalysts, but more evenly-spread than in 2014.
- We continue to invest in developing and commercializing our strategic growth products.
- First Article Testing of zirconium sorption materials into Magtech decontamination products.

Gas Cylinders

- U.S. SCBA market is showing signs of a return to growth.
- Full year of availability of Type 4 composite cylinders product range.
- Certain AF sectors likely to be impacted by low oil price.
- Further cost-reduction actions being explored.

Group outlook for 2015

- Because of continuing losses in our AF business, the lag on cost-saving initiatives in Gas Cylinders and other items, we expect Q1 to be the weakest quarter in 2015.
 Planned inventory reductions will also impact profit somewhat.
- Weaker euro likely to progressively impact European margins as hedging positions mature.
- No change in outlook for European demand.
- Cost-reduction actions being explored, especially in AF business stream.
- Trading profit improvement expected from both Elektron and Gas Cylinders.
- We have trimmed capital investment plans, and we now expect 2015 expenditure to be in the range of \$21m to \$24m.
- Based on improvements achieved in 2014 and our anticipated mix of profits across the globe, we expect our effective tax rate to be approximately 27% in 2015.
- Work will continue on working capital and cash generation following inflows in Q4 2014.
- Further progress expected on strategic growth projects.

QUESTIONS?

APPENDICES

Adjusted net income and EBITDA:

	2014	2014	2014	2014	2014	2013	2013	2013	2013	2013
	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
	\$m									
Net income for the period - as reported	7.2	5.7	4.5	11.8	29.2	8.3	8.6	8.4	8.8	34.1
Accounting charges relating to acquisitions and disposals of businesses										
Unwind of discount on contingent consideration from acquisitions	-	0.1	0.2	-	0.3	-	-	-	-	-
Acquisitions and disposals	0.2	0.1	1.5	(6.3)	(4.5)	-	-	0.1	-	0.1
Amortization on acquired intangibles	-	-	0.2	0.4	0.6	-	-	-	-	-
IAS 19 -retirement benefits finance charge (non-cash)	0.7	0.7	0.6	0.7	2.7	0.9	0.9	0.9	1.1	3.8
Restructuring & other (income) / expense	-	0.8	0.6	2.5	3.9	0.4	0.2	0.3	1.8	2.7
Other share based compensation charges	0.3	0.7	0.7	(0.1)	1.6	0.1	0.6	0.2	0.4	1.3
Tax thereon	(0.4)	(0.5)	(1.6)	(0.4)	(2.9)	(0.3)	(0.3)	(0.6)	(1.0)	(2.2)
Adjusted net income	8.0	7.6	6.7	8.6	30.9	9.4	10.0	9.3	11.1	39.8
Add back: tax thereon	0.4	0.5	1.6	0.4	2.9	0.3	0.3	0.6	1.0	2.2
Tax expense	2.8	2.2	1.7	0.4	7.1	3.8	4.2	2.9	1.7	12.6
Interest costs (net)	1.4	1.6	1.5	1.6	6.1	1.5	1.4	1.4	1.6	5.9
Loss on Disposal of PPE	-	-	-	0.3	0.3	-	-	-	0.3	0.3
Depreciation and amortization	4.3	4.3	4.6	4.9	18.1	3.7	3.9	4.1	4.1	15.8
Less: amortization on acquired intangibles	_	-	(0.2)	(0.4)	(0.6)	_	-	-	-	-
Adjusted EBITDA	16.9	16.2	15.9	15.8	64.8	18.7	19.8	18.3	19.8	76.6

Reconciliation of non-GAAP measures

Segmental adjusted EBITDA and trading profit:

		2014	2014	2014	2014	2014	2013	2013	2013	2013	2013
		Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4	
Gas Cylinders	EBITDA \$M	3.6	3.9	4.0	3.2	14.7	6.9	6.8	6.2	6.9	26.8
•	Other Share based compensation charges	(0.1)	(0.3)	(0.4)	-	(0.8)	_	(0.3)	(0.1)	(0.2)	(0.6)
	Depreciation and amortization	(1.9)	(1.9)	(1.9)	(2.1)	(7.8)	(1.7)	(1.7)	(1.9)	(1.8)	(7.1)
	Loss on disposal of property, plant & equipment	-	-	-	(0.2)	(0.2)	-	-	-	(0.1)	(0.1)
	Trading Profit \$M	1.6	1.7	1.7	0.9	5.9	5.2	4.8	4.2	4.8	19.0
Elektron	EBITDA \$M	13.3	12.3	11.9	12.6	50.1	11.8	13.0	12.1	12.9	49.8
	Other Share based compensation charges	(0.2)	(0.4)	(0.3)	0.1	(0.8)	(0.1)	(0.3)	(0.1)	(0.2)	(0.7)
	Depreciation and amortization	(2.4)	(2.4)	(2.7)	(2.8)	(10.3)	(2.0)	(2.2)	(2.2)	(2.3)	(8.7)
	Loss on disposal of property, plant & equipment	-	-	-	(0.1)	(0.1)	-	-	-	(0.2)	(0.2)
	Trading Profit \$M	10.7	9.5	8.9	9.8	38.9	9.7	10.5	9.8	10.2	40.2
GROUP	EBITDA \$M	16.9	16.2	15.9	15.8	64.8	18.7	19.8	18.3	19.8	76.6
	Other Share based compensation charges	(0.3)	(0.7)	(0.7)	0.1	(1.6)	(0.1)	(0.6)	(0.2)	(0.4)	(1.3)
	Depreciation and amortization	(4.3)	(4.3)	(4.6)	(4.9)	(18.1)	(3.7)	(3.9)	(4.1)	(4.1)	(15.8)
	Loss on disposal of property, plant & equipment	-	-	-	(0.3)	(0.3)	-	-	-	(0.3)	(0.3)
	Trading Profit \$M	12.3	11.2	10.6	10.7	44.8	14.9	15.3	14.0	15.0	59.2

Return on invested capital (ROIC):

	2011 (restated)	2012 (restated)	2013	Q4 2013	2014	Q4 2014
	\$M	\$M	\$M	\$M	\$M	\$M
Trading profit - per income statement	63.7	68.5	59.2	15.0	44.8	10.7
Effective rate tax per income statement	23.7%	28.8%	27.0%	<i>16.2%</i>	19.6%	3.3%
Notional tax	(15.1)	(19.7)	(16.0)	(2.4)	(8.8)	(0.4)
Trading profit after notional tax	48.6	48.8	43.2	12.6	36.0	10.3
Annualized after tax trading profit (A)	48.6	48.8	43.2	50.4	36.0	41.2
Bank and other loans	132.5	63.5	63.8	63.8	121.4	121.4
Cash	(22.2)	(40.2)	(28.4)	(28.4)	(14.6)	(14.6)
Net debt	110.3	23.3	35.4	35.4	106.8	106.8
Total shareholders equity	64.8	148.8	191.7	191.7	175.4	175.4
Invested capital	175.1	172.1	227.1	227.1	282.2	282.2
Average invested capital (B)	173.0	173.6	199.6	214.5	254.7	286.2
Return on invested capital (A) / (B)	28%	28%	22%	24%	14%	14%