

# **INVESTOR PRESENTATION**

## March 9, 2022



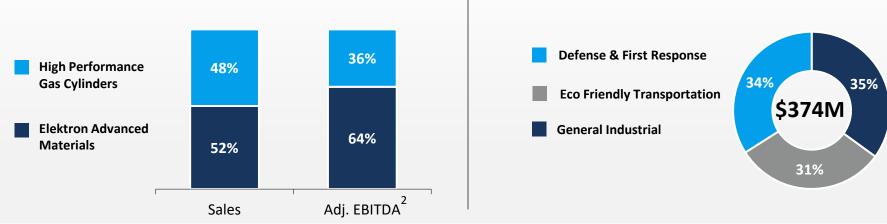
This presentation contains forward-looking statements. Examples of such forward-looking statements include but are not limited to: (i) statements regarding the Company's results of operations and financial condition, (ii) statements of plans, objectives or goals of the Company or its management, including those related to financing, products or services, (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "forecasts" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that the predictions, forecasts, projections and other forward-looking statements will not be achieved. The Company cautions that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to: (i) future revenues being lower than expected; (ii) increasing competitive pressures in the industry; (iii) general economic conditions or conditions affecting demand for the services offered by us in the markets in which we operate, both domestically and internationally, including as a result of the post-Brexit regulation, being less favorable than expected; (iv) worldwide economic and business conditions and conditions in the industries in which we operate; (v) fluctuations in the cost of raw materials and utilities; (vi) currency fluctuations and hedging risks; (vii) our ability to protect our intellectual property; and (viii) the significant amount of indebtedness we have incurred and may incur and the obligations to service such indebtedness and to comply with the covenants contained therein; (ix) risks related to the impact of the global COVID-19 pandemic, such as the scope and duration of the outbreak, government actions and restrictive measures implemented in response, supply chain disruptions and other impacts to the business, and the Company's ability to execute business continuity plans, as a result of the COVID-19 pandemic. The Company cautions that the foregoing list of important factors is not exhaustive. These factors are more fully discussed in the sections "Forward-Looking Statements" and "Risk factors" in our Annual Report on Form 10-K for the year ended December 31, 2021, which was filed with the U.S. Securities and Exchange Commission on February 24, 2022. When relying on forwardlooking statements to make decisions with respect to the Company, investors and others should carefully consider the foregoing factors and other uncertainties and events. Such forward-looking statements speak only as of the date on which they are made, and the Company does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

# LUXFER OVERVIEW (NYSE: LXFR)

	Income Statement (ex-SCI)	FY2021	5-year Change
1898	Revenue <sup>3 4</sup>	\$349M	1-3% CAGR
U.S.	Adj. EBITDA <sup>24</sup>	\$65M	懀 4.7% CAGR
\$543M	Adj. EPS <sup>2 4</sup>	\$1.39	懀 12.5% CAGR
0.8x	Balance Sheet	YE'21	YE'16
17.4%	Net Debt	\$53M	\$107M
	Pension	\$12M Surplus	\$67M Deficit
	U.S. \$543M 0.8x	1898Revenue <sup>3 4</sup> U.S.Adj. EBITDA <sup>2 4</sup> \$543MAdj. EPS <sup>2 4</sup> 0.8xBalance Sheet17.4%Net Debt	FY20211898Revenue <sup>3 4</sup> \$349MU.S.Adj. EBITDA <sup>2 4</sup> \$65M\$543MAdj. EPS <sup>2 4</sup> \$1.390.8xBalance SheetYE'2117.4%Net Debt\$53M

#### FY2021 - Sales and Adj. EBITDA<sup>2</sup> by Segment

#### FY2021 - Sales by Global End Market Exposure



<sup>1</sup> As of March 7, 2022 <sup>2</sup> Adjusted non-GAAP numbers. Reconciliation in Appendix and published in 10-K, available at <u>www.luxfer.com</u> <sup>3</sup> Based on Luxfer analysis of current operations <sup>4</sup> Figures exclude the impact of Discontinued Operations (see appendix) and SCI

### **Global Industrial Company Innovating Niche Applications of Materials Engineering**



## NICHE INDUSTRIAL APPLICATIONS OF MATERIALS ENGINEERING

		1		
Elektron Advanced	High Performance Magnesium Alloys	Innovation leade of magnesium all high-performance alloys, flameless technology and o applications	oys for unique, e, lightweight heating	FLAMELESS RATION HEATER (FRH)
Materials	Specialty Zirconium Catalysts	Expertise in high- specialty zirconiu solutions for a bro applications	im-based	GASOLINE PARTICULATE FILTRATION
High Pressure Gas Cylinders	High Pressure Composite Cylinders	World's largest m high-pressure con cylinders with inn manufacturing to performance, ligh durable, and corre	<b>mposite</b> novations in produce high Itweight,	CNG / HYDROGEN CYLINDERS & SYSTEMS
#1	#1	cylinders ership Position #1	#2	Ha Research Hydrogen The Tensors
SCBA (U.S.)	Flameless Ration Heaters	Magnesium Aerospace	Alternative Fuel	Aberdeen



Niche Application Examples

## MATERIALS ENGINEERING COMPETENCY DRIVES GROWTH

Luxfer is a global industrial company focused on materials engineering with technical expertise in attractive niche applications

Magnesium alloy expertise led to development of FRH Unitized Group Rations – Express (UGR-E) to drive growth in defense end user segment



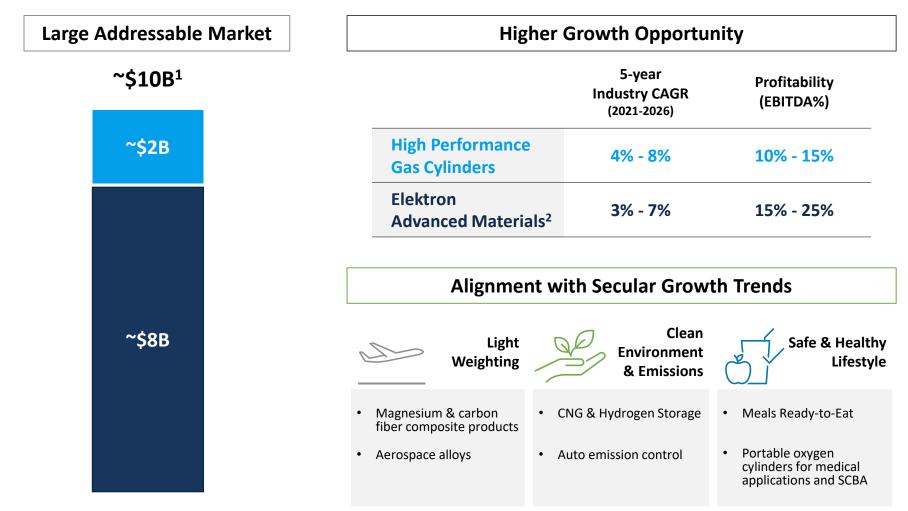
Zirconium catalysis expertise used to develop
 solution for electronics coating,
 pharmaceutical, and dental applications

High-pressure composite cylinder expertise used to expand into Hydrogen bulk gas transportation

**Global Industrial Company Innovating Niche Applications of Materials Engineering** 



## SOLID UNDERLYING GROWTH IN LARGE ADDRESSABLE MARKET



<sup>1</sup> Luxfer analysis, industry annual reports, Deloitte, Spears and Associates, Mordor intelligence, Grandview research, William Blair <sup>2</sup> Defined as high performance alloys, ceramics, and composites used in general industrial, transportation, defense, and medical applications. Target addressable high-performance market is 10% of the total available market which is \$85B in size

### Significant Tailwinds for Growth



## **ENVIRONMENT SOCIAL AND GOVERNANCE ACCOMPLISHMENTS**

ENVIRONMENT	<ul> <li>Committed to 20% reduction in CO2 emissions, 10% reduction in freshwater use, and 20% less waste to landfill by 2025; on a journey to net zero</li> <li>Greener operations with more recycling; increasing use of renewable energy</li> <li>Conducting Carbon Life Cycle Analyses to improve product sustainability</li> </ul>
SOCIAL QUALITYSCORE HIGHEST RANKED BY ISS ESG	<ul> <li>Strong occupational health &amp; safety record</li> <li>Expanded DEI recruitment practices and increased diversity training</li> <li>Support disaster relief efforts and local charitable programs</li> </ul>
GOVERNANCE QUALITYSCORE HIGHEST RANKED BY ISS ESG	<ul> <li>History of robust corporate governance practices and Board-level ESG oversight</li> <li>Increasing talent, investment, and resources for IT security</li> <li>Implementing DFARS/NIST 800-171 IT Security Standard for US Govt. contractors</li> </ul>

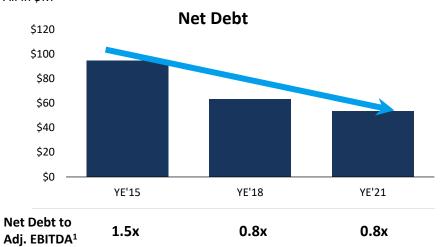
<sup>1</sup> ISS Environment and Social QualityScore calculated as of January 24, 2022 <sup>2</sup> ISS Governance QualityScore calculated as of March 2, 2022

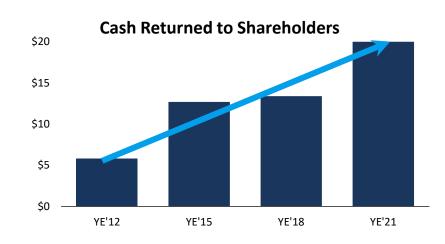
### Attracting New Talent, Customers, and Investors

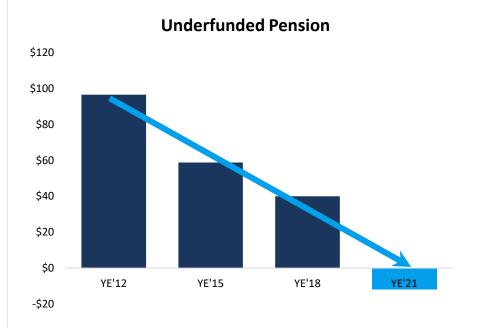


## **BALANCE SHEET: SIGNIFICANTLY STRENGTHENED**

All in \$M







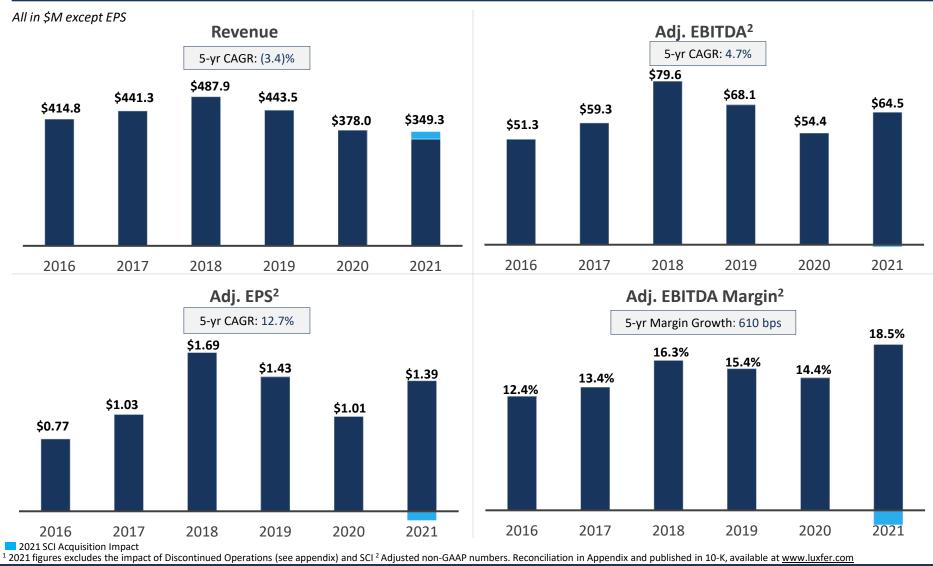
**Paid down pension deficit** allowing for greater strategic and financial flexibility

<sup>1</sup>Adjusted non-GAAP numbers. Reconciliation in Appendix and published in 10-K, available at www.luxfer.com

### Strong Free Cash Flow Generation Sets Stage for Future Growth



## FINANCIAL PERFORMANCE OVERVIEW<sup>1</sup>

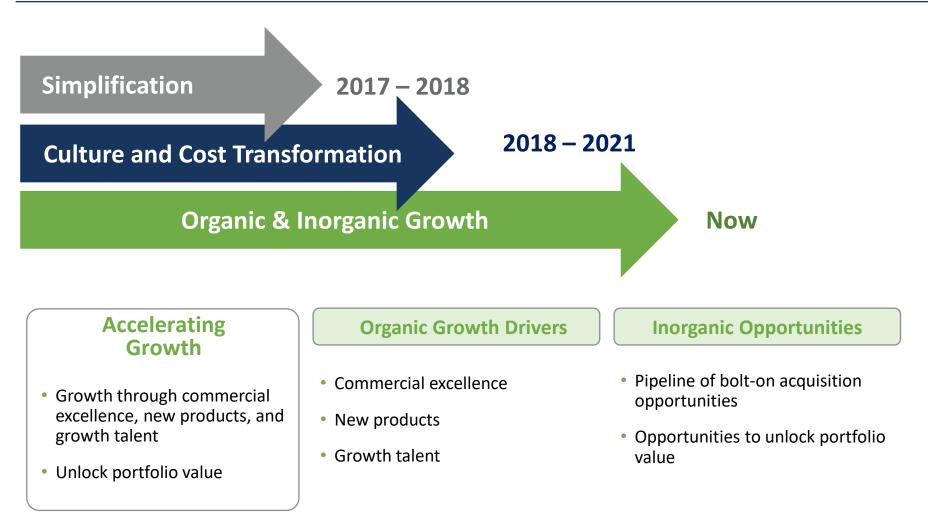


#### **Strategy Execution is Delivering Results**



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## LUXFER: NOW POSITIONED TO ACCELERATE GROWTH

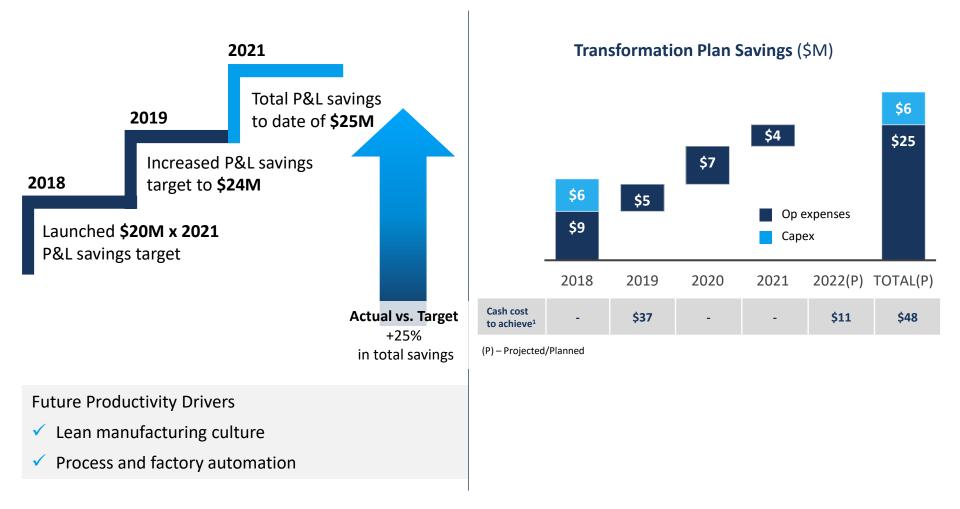


#### **Strong Growth Foundation**



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## **COST TRANSFORMATION WILL SUPPORT GROWTH ACTIONS**



<sup>1</sup> Cash cost to achieve includes restructuring charges, such as severance, rationalization & environmental remediation, etc.; Cash cost to achieve excludes typical annual capital spend of ~\$10M to \$12M

### Lean Continuous Improvement to Support Margin Strength

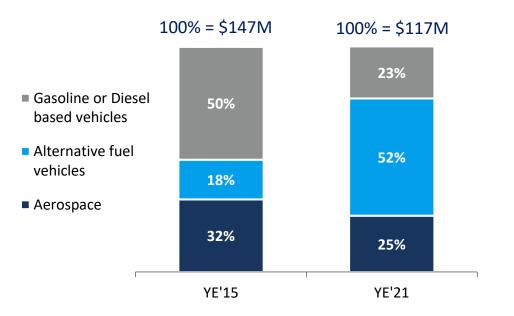


CUSTOMER FIRST • INTEGRITY • ACCOUNTABILITY • INNOVATION • PERSONAL DEVELOPMENT • TEAMWORK

## **M&A TO REPOSITION PORTFOLIO: TRANSPORTATION EXAMPLE**

#### **Luxfer Transportation Revenues**

(~1/3 of Luxfer Total Revenues)



### **Recent Change drivers**

- Divestment of Superform operation
- Divestment of CZ operation in auto mag recycling
- Acquisition of SCI in aerospace and alternative fuel
- Growth in alternative fuel

#### Improving Growth Trajectory

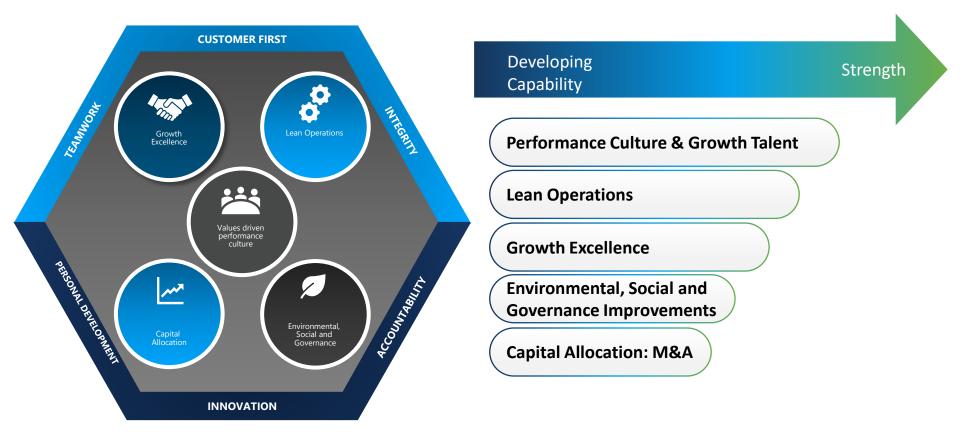
### **Future Growth Drivers**

- New products and capabilities in lightweight alloys and higher-pressure composite cylinders
- Aerospace demand recovery post-COVID
- Increased adoption of CNGand Hydrogen-based storage and transportation solutions
- Increasing content per vehicle for emission control products



## LUXFER B.E.S.T TO SUPPORT GROWTH ACCELERATION

### Business Excellence Standard Toolkit



#### Enhancing Capabilities for Growth, Productivity, and Acquisitions



## STRATEGIC IMPERATIVES FOR THE NEXT PHASE OF VALUE CREATION

#### **Growth Imperatives**



### Key Capabilities that Will Enable Our Success

Strong, long-term Luxfer B.E.S.T used Materials science customer to integrate expertise applied to relationships to acquisitions and gas cylinders, supply mission generate magnesium & critical products and incremental zirconium solutions shareholder value



# **CAPITAL DEPLOYMENT TO SUPPORT GROWTH**

Flexible balance sheet allows for acceleration of investments in organic + inorganic growth, operational excellence, and returns to shareholders

#### Reinvestment

- ✓ Investing in strategic growth opportunities and new product innovation
- ✓ Funding transformation cost savings initiatives: \$31M saved through 2021

#### **Bolt-on M&A**

- ✓ Identifying inorganic options to drive additional shareholder value
- Thoughtful, disciplined approach to meeting our key strategic and financial thresholds

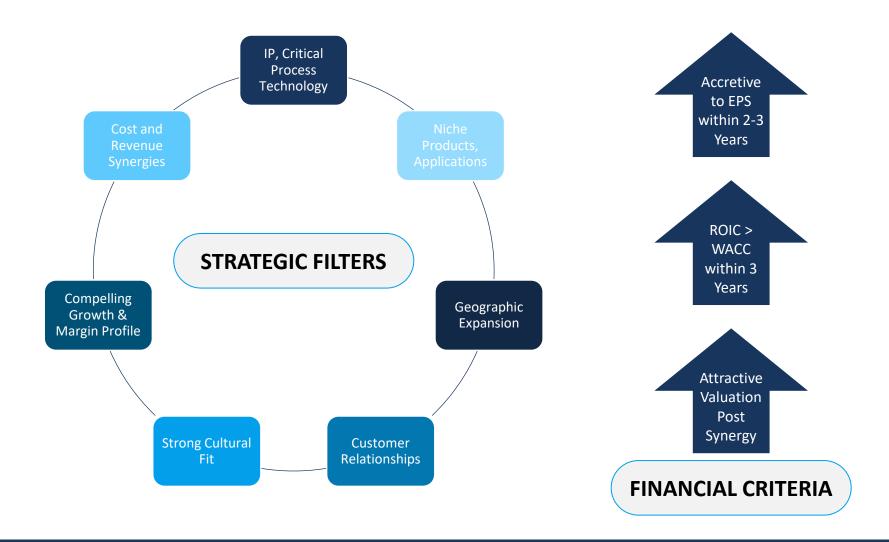
#### **Shareholder Returns**

- Paid >\$106M in dividends since 2013, including \$3.4M or \$0.125/share in Q4 2021
- Continue share buyback program after \$6.4M of purchases in 2021

Strong Free Cash Flow Generation and Balance Sheet Set Stage for Future Growth



## LUXFER ACQUISITION FRAMEWORK



**Active Deal Pipeline | Remaining Disciplined** 



CUSTOMER FIRST • INTEGRITY • ACCOUNTABILITY • INNOVATION • PERSONAL DEVELOPMENT • TEAMWORK

# LONG TERM FINANCIAL OUTLOOK

**2017 – 2021 Performance<sup>1</sup>** % CAGR, total bps

- Revenue: +1.8%
- Adj. EBITDA<sup>2</sup>: +2.6%
- Adj. EPS<sup>2</sup>: +5.8%
- Adj. EBITDA Margin<sup>2</sup>: +510 bps expansion

Macro & Supply Chain Recovery

- Aerospace recovery
- Inflation pass through
- End market growth acceleration

#### **Strategy Execution**

- New products growth
- SCI integration benefits
- Continuous productivity
- Capital deployment

# **2023 – 2025 Targets** % CAGR, total bps

- Volume Growth: 3% 7%
- Adj. EBITDA<sup>2</sup>: 5% 15%
- Adj. EPS<sup>2</sup>: 8% 15%
- Adj. EBITDA Margin<sup>2</sup>:
   ~200 400 bps expansion

<sup>1</sup>Change noted over FY2017<sup>2</sup> Adjusted non-GAAP numbers. Reconciliation in Appendix and published in 10-K, available at <u>www.luxfer.com</u>

### Planning to Deliver \$2.00+ Adj. EPS<sup>2</sup> in 2025

## **INVEST WITH US**

Global industrial company innovating niche applications of materials engineering, doing our part to solve customer's pressing needs

Enhanced portfolio has stronger margin and growth profile with focus on Magnesium Alloys, Zirconium Catalysts, Composite Cylinders

Emphasis on new product vitality, commercial excellence, talent management Optimized cost structure and flexible balance sheet to reinvest in the business and pursue bolt-on acquisitions







#### **Pivoting to Growth**





# APPENDIX

Summary Financial Statements and Reconciliation of Non-GAAP Measures

# **SUMMARY INCOME STATEMENT<sup>1</sup>**



# **CASH FLOW**

(Unaudited)

	2021	2020	2021	2020
\$M	Q4	2020 Q4	FY	2020 FY
	<del>_</del>	Q <del>.</del> 1		
Operating activities				
Net (loss) / income	(0.4)	7.1	29.9	20.0
Net loss / (income) from discontinued operations	3.9	(0.5)	0.1	0.8
NET INCOME FROM CONTINUING OPERATIONS	3.5	6.6	30.0	20.8
Equity income of unconsolidated affiliates	-	-	-	0.1
Depreciation	4.2	3.2	14.7	12.6
Amortization of purchased intangible assets	0.2	0.1	0.9	0.7
Loss on disposal of property, plant and equipment	-	0.1	-	0.1
Amortization of debt issuance costs	0.2	-	0.5	0.4
Share-based compensation	0.6	0.7	2.8	2.8
Deferred income taxes	0.6	4.4	(1.6)	4.8
Defined benefit pension credit	(0.1)	(0.6)	(1.9)	(3.9)
Defined benefit pension contributions	(13.6)	(3.1)	(18.2)	(5.8)
Changes in assets and liabilities, net of effects of business acquisitions				
Accounts and notes receivable	0.4	5.9	(9.8)	10.7
Inventories	(9.9)	5.8	(15.3)	9.5
Other current assets	(0.4)	(1.1)	(1.6)	9.6
Accounts payable	1.8	(3.4)	11.4	(12.9)
Accrued liabilities	(1.1)	(4.6)	7.5	(1.9)
Other current liabilities	6.9	(0.1)	6.6	2.5
Other non-current assets and liabilities	(1.4)	(1.1)	_	(0.8)
NET CASH FLOWS FROM OPERATING - CONTINUING OPERATIONS	(8.1)	12.8	26.0	49.3
Net cash flows from operating - discontinued operations	0.1	0.1	0.1	0.3
NET CASH FLOWS FROM OPERATING OPERATIONS	(8.0)	12.9	26.1	49.6
Investing activities				
Capital expenditures	(3.5)	(2.2)	(9.1)	(8.0)
Proceeds from sale of businesses and other	(0.3)	0.2	23.4	1.5
Acquisitions	-	-	(19.3)	-
NET CASH FLOWS FROM INVESTING - CONTINUING OPERATIONS	(3.8)	(2.0)	(5.0)	(6.5)
Net cash flows from investing - discontinued operations	(0.1)	(0.1)	(0.1)	(0.3)
NET CASH FLOWS BEFORE FINANCING	(11.9)	10.8	21.0	42.8
Financing activities				
Net repayment of long-term borrowings	10.8	(21.7)	6.4	(38.2)
Debt issuance costs	(1.0)	-	(1.0)	-
Deferred consideration paid	-	-	· · /	(0.4)
Proceeds from sale of shares	-	-	-	1.1
Repurchase of own shares	(3.6)	-	(6.4)	-
Share-based compensation cash paid	0.4	(0.1)	(1.5)	(1.4)
Dividends paid	(3.4)	(3.4)	(13.6)	(13.6)
NET MOVEMENT IN CASH AND CASH EQUIVALENTS BEFORE EXCHANGE	(8.7)	(14.4)	4.9	(9.7)
Effect of exchange rate changes	(0.1)	1.0	-	0.9
NET MOVEMENT IN CASH AND CASH EQUIVALENTS	(8.8)	(13.4)	4.9	(8.8)

# **RECONCILIATION OF NON-GAAP MEASURES<sup>1</sup>**

(Unaudited)

	2021	2020	2021	2020
\$M	Q4	Q4	FY	FY
Net income	3.5	6.6	30.0	20.8
Accounting charges relating to acquisitions and disposals of businesses:				
Amortization on acquired intangibles	0.2	0.1	0.9	0.7
Acquisitions and disposal related (gains) / costs	-	(0.2)	1.5	-
Defined benefit pension credit	(0.5)	(1.0)	(2.3)	(4.3)
Restructuring charges	4.1	1.1	6.2	8.9
Other charges	-	0.4	1.1	0.4
Share-based compensation charges	0.6	0.7	2.8	2.8
Other non-recurring tax items	0.3	-	(1.9)	-
Income tax on adjusted items	(0.3)	-	(2.1)	(0.4)
Adjusted net income	7.9	7.7	36.2	28.9
Add back / (deduct):				
Other non-recurring tax items	(0.3)	-	1.9	-
Income tax on adjusted items	0.3	-	2.1	0.4
Provision for income taxes	1.8	1.3	5.4	6.9
Net finance costs	0.7	1.5	3.1	5.0
Adjusted EBITA	10.4	10.5	48.7	41.2
Loss on disposal of PPE	-	0.1	-	0.1
Depreciation	4.2	3.2	14.7	12.6
Adjusted EBITDA	14.6	13.8	63.4	53.9

<sup>1</sup> From continuing operations unless otherwise stated

# **RECONCILIATION OF NON-GAAP MEASURES<sup>1</sup>**

#### (Unaudited)

(onducted)	2020	2020	2020	2020	2021	2021	2021	2021
\$M	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
EBITA	12.7	7.5	10.5	10.5	14.5	13.5	10.3	10.4
Effective tax rate - per income statement	19.1%	19.0%	53.8%	16.5%	24.8%	21.0%	24.0%	34.0%
Notional tax	(2.4)	(1.4)	(5.7)	(1.7)	(3.6)	(2.8)	(2.5)	(3.5)
EBITA after notional tax	10.3	6.1	4.8	8.8	10.9	10.7	7.8	6.9
Rolling 12 month EBITA after notional tax	37.7	31.5	23.9	30.0	30.6	35.2	38.2	36.3
Bank and other loans	108.8	90.5	74.2	53.4	73.0	49.6	49.6	59.6
Net cash and cash equivalents	(17.3)	(8.1)	(14.9)	(1.5)	(31.8)	(10.1)	(15.1)	(6.2)
Net debt	91.5	82.4	59.3	51.9	41.2	39.5	34.5	53.4
Total equity	169.8	173.3	176.7	167.1	178.9	188.2	186.7	209.1
Held-for-sale net assets <sup>2</sup>	(33.1)	(28.2)	(24.2)	(20.9)	(13.4)	(13.6)	(13.0)	(3.4)
Invested capital	228.2	227.5	211.8	198.1	206.7	214.1	208.2	259.1
4 point average invested capital	230.0	229.3	223.3	216.4	211.0	207.7	206.8	222.0
Return on invested capital	16.4%	13.7%	10.7%	13.8%	14.5%	17.0%	18.5%	16.3%
Adjusted net income for the period	9.4	5.2	6.6	7.7	10.9	10.2	7.2	7.9
Provision for income taxes	1.7	1.1	2.8	1.3	2.3	(0.6)	1.9	1.8
Income tax on adjustments to net income	0.4	0.1	(0.1)	-	0.5	3.1	0.4	-
Adjusted income tax charge	2.1	1.2	2.7	1.3	2.8	2.5	2.3	1.8
Adjusted profit before taxation	11.5	6.4	9.3	9.0	13.7	12.7	9.5	9.7
Adjusted effective tax rate	18.3%	18.8%	29.0%	14.4%	20.4%	19.7%	24.3%	18.6%
EBITA (as above)	12.7	7.5	10.5	10.5	14.5	13.5	10.3	10.4
Adjusted notional tax	(2.3)	(1.4)	(3.0)	(1.5)	(3.0)	(2.7)	(2.5)	(1.9)
Adjusted EBITA after notional tax	10.4	6.1	7.5	9.0	11.6	10.8	7.8	8.5
Rolling 12 month adjusted EBITA after notional tax	42.3	34.5	30.4	32.9	34.1	38.9	39.2	38.7
Adjusted return on invested capital	18.4%	15.0%	13.6%	15.2%	16.2%	18.7%	18.9%	17.4%

<sup>1</sup> From continuing operations unless otherwise stated

<sup>2</sup>Held-for-sale net assets relating to discontinued operations

## **RESTATEMENT TABLE FOR DISCONTINUED OPERATIONS**

(Unaudited)									_	
	2020	2020	2020	2020	2021	2021	2021	2021	2020	2021
\$M	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	FY	FY
Net Sales										
Gas Cylinders segment	37.2	37.5	32.3	34.9	36.2	46.5	45.6	50.0	141.9	178.3
Elektron Segment	51.2	39.1	45.4	47.2	49.0	52.5	45.6	48.7	182.9	195.8
Net sales from continuing operations	88.4	76.6	77.7	82.1	85.2	99.0	91.2	98.7	324.8	374.1
Net sales from discontinued operations	15.4	12.9	12.7	12.2	9.7	4.9	4.9	1.4	53.2	20.9
	103.8	89.5	90.4	94.3	94.9	103.9	96.1	100.1	378.0	395.0
Adjusted EBITDA										
Gas Cylinders segment	4.2	5.3	7.1	4.7	6.0	5.3	5.4	6.0	21.3	22.7
Elektron Segment	11.6	5.3	6.6	9.1	11.7	12.0	8.4	8.6	32.6	40.7
EBITDA from continuing operations	15.8	10.6	13.7	13.8	17.7	17.3	13.8	14.6	53.9	63.4
EBITDA from discontinued operations	(0.7)	(0.2)	0.5	0.9	(1.5)	(1.0)	(0.4)	(0.3)	0.5	(3.2)
	15.1	10.4	14.2	14.7	16.2	16.3	13.4	14.3	54.4	60.2
Adjusted diluted earnings per ordinary share										
From continuing operations	0.34	0.19	0.24	0.27	0.39	0.36	0.26	0.28	1.03	1.29
From discontinued operations	(0.04)	(0.02)	0.01	0.02	(0.06)	(0.05)	(0.04)	(0.04)	(0.03)	(0.19)
	0.30	0.17	0.25	0.29	0.33	0.31	0.22	0.24	1.01	1.10