

B. RILEY FBR INVESTOR CONFERENCE

MAY 2019

GLOBAL LEADER IN HIGHLY ENGINEERED INDUSTRIAL MATERIALS







FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Examples of such forward-looking statements include, but are not limited to: (i) statements regarding the Company's results of operations and financial condition, (ii) statements of plans, objectives or goals of the Company or its management, including those related to financing, products or services, (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes", "anticipates", "expects", "intends", "forecasts" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that the predictions, forecasts, projections and other forward-looking statements will not be achieved. The Company cautions that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to: (i) future revenues being lower than expected; (ii) increasing competitive pressures in the industry; (iii) general economic conditions or conditions affecting demand for the services offered by us in the markets in which we operate, both domestically and internationally, including as a result of the Brexit referendum, being less favorable than expected; (iv) worldwide economic and business conditions and conditions in the industries in which we operate; (v) fluctuations in the cost of raw materials and utilities; (vi) currency fluctuations and hedging risks; (vii) our ability to protect our intellectual property; and (viii) the significant amount of indebtedness we have incurred and may incur and the obligations to service such indebtedness and to comply with the covenants contained therein. The Company cautions that the foregoing list of important factors is not exhaustive. These factors are more fully discussed in the sections "Forward-Looking Statements" and "Risk factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, filed with the U.S. Securities and Exchange Commission on March 11, 2019. When relying on forward-looking statements to make decisions with respect to the Company, investors and others should carefully consider the foregoing factors and other uncertainties and events. Such forward-looking statements speak only as of the date on which they are made, and the Company does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise.



LUXFER OVERVIEW (NYSE | LXFR)

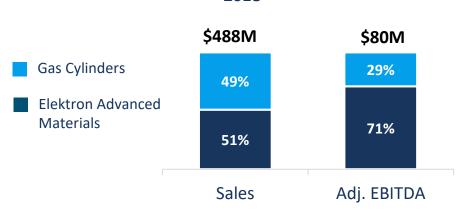
COMPANY SNAPSHOT

HQ Founded	U.K. 1898
Employees	~1,600
Countries Locations	6 16
Market Cap.	\$664M

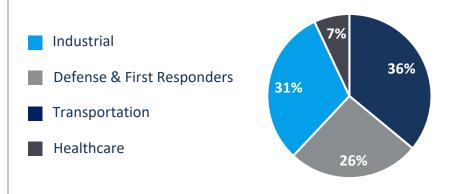
FINANCIAL PERFORMANCE - 2018

Net sales	\$488M 👚 11%
Adj. EBITDA ²	\$80M 1 34%
EBITDA Margin	16% 1 288 bps
EPS	\$1.69 👚 64%
Net Debt	\$63M 👃 \$38M

SALES AND ADJ. EBITDA² BY SEGMENT 2018



GLOBAL END MARKET EXPOSURE



Highly-engineered Industrial Materials Serving Niche Markets



ELEKTRON ADVANCED MATERIALS | KEY PRODUCTS

MAGNESIUM ALLOYS



Global innovation leader in use of magnesium for unique, high-performance lightweight alloys.

ZIRCONIUM-BASED CHEMICALS



Global producer of zirconium-based solutions for industrial and automotive applications.

MAGTECH PRODUCTS



Magnesium-based pads for self-heating meals; key ingredient for aircraft decoy flares.

GRAPHIC ARTS



Magnesium, copper, zinc and brass plates for photo-engraving, embossing, foil stamping.

Leading Technology and Positions in Niche Applications Driven By Expertise and High Barriers to Entry

- Aerospace alloys
- Industrial alloys

- Automotive catalysis
- Industrial catalysis
- Aircraft decoy flares
- Flameless meal heaters
- Luxury packaging
- High-end labels



GAS CYLINDERS | KEY PRODUCTS

ALUMINUM CYLINDERS



World's largest manufacturer of highpressure aluminum gas cylinders.

COMPOSITE CYLINDERS



World's largest manufacturer of highpressure composite cylinders.

ALTERNATIVE FUEL CYLINDERS



Major supplier of composite cylinders for compressed natural gas and hydrogen.

SUPERFORM COMPONENTS



Invented the superforming process for complex, sheet-based components from aluminum.

Leading Technology and Positions in Niche Applications Driven By Expertise and High Barriers to Entry

- Industrial gas
- Fire extinguishers
- Scuba diving

- SCBA Self-Contained Breathing Apparatus
- Healthcare

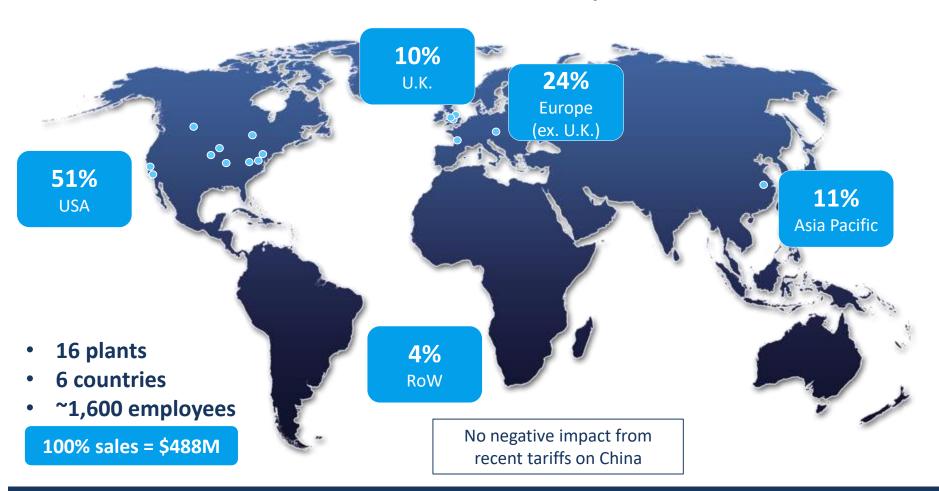
- Buses & Trucks
- Bulk Gas transport
- Hydrogen

- Automotive
- Aerospace
- Rail



SCALEABLE GLOBAL FOOTPRINT

US • Canada • UK • France • Czech Republic • China



Opportunity to Simplify and Leverage Current Footprint

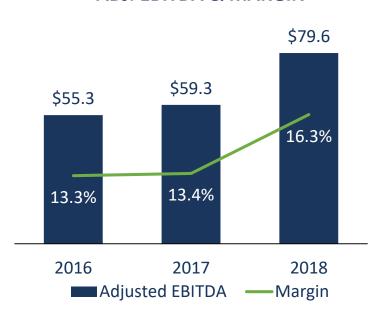


HISTORICAL FINANCIAL PERFORMANCE

\$M



ADJ. EBITDA & MARGIN



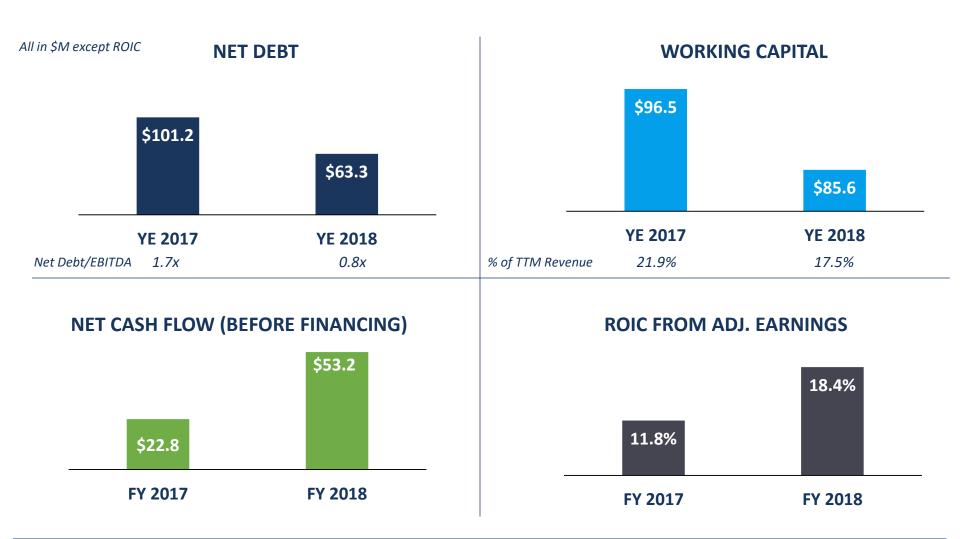
We began executing our strategy in earnest in 2017:

- Net sales up 17.6% (8.5% CAGR)
- Adj. EBITDA up ~44%
- Adj. EBITDA Margin up 300 bps

Sustained Revenue and Earnings Growth



FLEXIBLE BALANCE SHEET AND STRONG CASH FLOW



Strong Cash Conversion, Stronger Balance Sheet



LUXFER TRANSFORMATION STRATEGY

PHASE 1: 2017 - 2018

SIMPLIFICATION

- ✓ NYSE listed eliminated ADS/ADR in Dec 2017
- ✓ Achieved domestic issuer status as of Jan 2019
- Filed first 10-K and proxy
- Exited four locations, two JVs and two product lines
- ✓ Refreshed Board and Corporate Governance

COMPLETED



PRODUCTIVITY & CULTURE

- ✓ On-track to achieve \$24M in cost savings by 2021
- Talent and incentive plans driving accountability
- Launched operating system – Business **Excellence Standard** Toolkit (B.E.S.T.)

PHASE 3: 2018+

CONTINUOUS IMPROVEMENT

- **Profitable Growth**
- Margin Improvement
- Capital Efficiency & Portfolio Optimization





BOARD AND CORPORATE GOVERNANCE EXCELLENCE

David Landless

Chair



Retired CFO of Bodycote plc

New Chair

Alok Maskara *Chief Executive Officer*



Former leader at Pentair, GE and McKinsey

Clive Snowdon

Audit Chair



Retired Chair of Midlands Aerospace Alliance

Dick Hipple *Remuneration Chair*



Retired Chair and CEO of Materion

New Director

Allisha Elliott

Nomination and Governance Chair



CHRO of Sensata Technologies

New Director

OPEN



To be announced soon

New Director

ACTIONS TAKEN

- Increased US public company C Suite experience on the board
- Increased diversity
- Instituted and updated policies and governance
- Implemented stronger pay for performance

For 2019 AGM, ISS recommended support for <u>all</u> board resolutions

Focus on Shareholder Value



ON TRACK TO DELIVER \$24M NET COST SAVINGS



\$48M Cash Investment to Drive \$24M in Savings



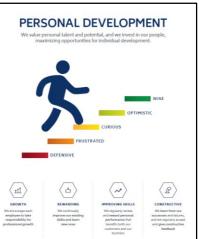
CULTIVATING A CULTURE OF EXCELLENCE













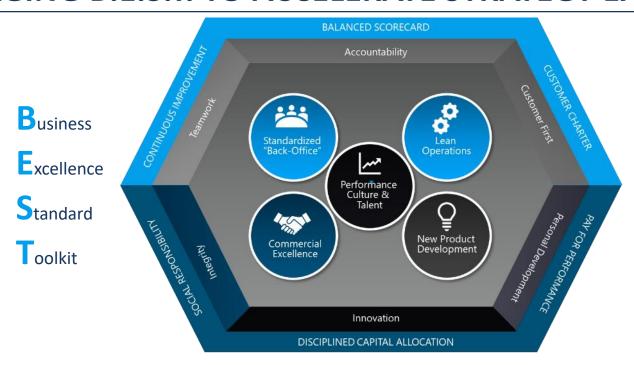
ACTIONS TAKEN

- Delayered organization and appointed new leaders for reorganized businesses
- Hired a corporate VP of Manufacturing
- Refreshed nearly half of all plant managers
- Top 50 leaders completed culture training
- Key remaining opportunity:
 Growth Talent

Recruiting and Retaining Top Talent



LEVERAGING B.E.S.T. TO ACCELERATE STRATEGY EXECUTION



Early Stage Mature / High Impact

Performance Culture & Talent

Standardized "Back-Office"

Lean Operations

Commercial Excellence

New Product Development

Standard Operating System to Drive Continuous Improvement



INNOVATION TO DELIVER ON CUSTOMER NEEDS

ACTIONS TAKEN

- Decentralized with common lean process; customer engagement early and often to ensure alignment
- Emphasis on light-weighting technologies
- Focusing on fewer, bigger projects closer to key end markets and better fit with our core competencies
- Ability to launch new products quicker given new toll gate process

	CURRENT	2021 TARGET
R&D as a % of Sales	<1%	Double
Vitality Index (5-year)	10%	>20%

Reducing Lead Time for New Product Launch



ENHANCING LEAN OPERATIONS

ACTIONS TAKEN

- Simplified footprint from 20 to 16 facilities; continuing to reduce footprint until fully optimized; closed five and acquired one
- Selective physical reconfiguring; grouped similar activities into a single facility to minimize transportation and inventory waste
- Strong lean adoption at two facilities; additional runway for further implementation

LEAN CRITERIA*

2-3%

ANNUAL NET PRODUCTIVITY
DELIVERED FROM LEAN FACILITIES

3-5%

NET GROWTH ABSORBED
WITHOUT ANY ADDITIONAL COSTS

*At least one needs to be met

Initiating our Lean Journey



PORTFOLIO OPTIMIZATION OPPORTUNITIES

		Market Size**	5-year Industry CAGR (2018-2023)	Profitability (EBITDA%)
~\$10B	Highly Engineered Advanced Materials*	~\$8B	3-7%	15-25%
Total Addressable	High Performance Gas Cylinders	~\$2B	1-2%	8-15%
Market				

Large Addressable Market



^{*} Defined as High performance alloys, ceramics and composites used in general industrial, transportation, defense, and medical applications. Target addressable high-performance market is 10% of the total available market which is \$85B in size

^{**} Luxfer analysis, industry annual reports, Deloitte, Spears and Associates, Mordor intelligence, Grandview research, William Blair

EXECUTING SMART CAPITAL DEPLOYMENT STRATEGY

O1 Accelerate Productivity

- Average payback period of 2 years
- Best utilization of FCF for next 1 – 2 years

O2 Drive Organic Growth

- Annual capex of \$15-\$20M
- Maintenance capex ~\$12M plus \$3-\$8M for productivity & growth
- Increase investment in New product innovation

03 Maintain Flexibility

 Share buy back or debt paydown – dependent on interest rate and tax environment

O4 Pursue Strategic M&A

 Clear strategic filters and financial criteria

Maximizing Shareholder Value



2019 PRIORITIES

- Complete closure and consolidation of French cylinder facility
 - Largest and most complex move
 - Maintaining customer service levels and product quality
 - Most significant user of cash
- Eliminate ~\$2M in Q1 temporary operational inefficiencies
 - Production halts in France during 1Q19
 - Graphic Arts production start up challenges
- Drive growth through new products and commercial excellence to offset 2018 disaster relief sales
- Use operational cash flow to fund restructuring and exceptional M&A spend

Maintaining ~8% EPS growth outlook



KEY INVESTMENT CONSIDERATIONS

Highly Engineered
Industrial Materials
Company with
Attractive End
Markets



Comprehensive
Transformation
Plan To Enhance
Growth and
Profitability





Strong Balance
Sheet, Consistent
Cash Conversion &
Disciplined Capital
Allocation



Significant
Opportunities for
Continued Value
Creation

Our Best Days Are Ahead of Us





APPENDIX



2018 SUMMARY INCOME STATEMENT

	2018	2017	Varia	ance
\$M	Q4	Q4	\$M	%
REVENUE	110.9	116.1	(5.2)	-4.5%
Cost of sales	(86.7)	(89.0)		
Gross profit	24.2	27.1	(2.9)	-10.7%
Selling, general and administrative expenses	(13.6)	(21.6)		
Research and development expenses	(0.9)	(2.0)		
Restructuring charges	(11.3)	(4.2)		
Impairment charges	(7.2)	(3.7)		
Acquisition related costs / credits	(4.3)	1.3		
Operating income	(13.1)	(3.1)	(10.0)	322.6%
Finance costs:				
Net finance costs	(0.9)	(1.5)		
Defined benefit pension credit	0.8	1.1		
Income before income taxes and equity in net income of affiliates	(13.2)	(3.5)	(9.7)	277.1%
Provision for income taxes	4.4	2.5		
Income before equity in net income of affiliates	(8.8)	(1.0)	(7.8)	780.0%
Equity in income of affiliates (net of tax)	0.3	-		
Net income	(8.5)	(1.0)	(7.5)	750.0%
Earnings per share - Basic	(0.31)	(0.03)		
Earnings per share - Diluted	(0.31)	(0.04)		
ADJUSTED NET INCOME	11.2	6.5	4.7	72.3%
Adjusted earnings per share - Diluted	0.40	0.24		
Adjusted EBITDA	16.0	13.8	2.2	15.9%

2018	2017	Varia	ince
YTD	YTD	\$M	%
487.9	441.3	46.6	10.6%
(365.8)	(332.7)	40.0	10.070
122.1	108.6	13.5	12.4%
(60.8)	(68.1)		
(6.4)	(7.8)		
(13.4)	(8.4)		
(7.2)	(3.7)		
(4.3)	1.3		
30.0	21.9	8.1	37.0%
(4.6)	(6.3)		
4.7	4.2		
30.1	19.8	10.3	52.0%
(5.5)	(3.3)		
24.6	16.5	8.1	49.1%
0.4	0.1		
25.0	16.6	8.4	50.6%
0.94	0.63		
0.90	0.62		
46.8	27.6	19.2	69.6%
1.69	1.03		
79.6	59.3	20.3	34.2%



2018 CASH FLOW

SM Q4 Q4 YTD YTD Operating activities Net (loss) / income (8.5) (1.0) 25.0 16.6 Equity income of unconsolidated affiliates (0.3) - (0.4) (0.1) Depreciation 5.1 4.5 17.8 17.0 Amortization of purchased intangible assets 0.2 0.5 1.2 1.3 Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 1.9 <t< th=""><th>2018</th><th>2017</th><th>2018</th><th>2017</th></t<>	2018	2017	2018	2017
Operating activities (8.5) (1.0) 25.0 16.6 Equity income of unconsolidated affiliates (0.3) - (0.4) (0.1) Depreciation 5.1 4.5 17.8 17.0 Amortization of purchased intangible assets 0.2 0.5 1.2 1.3 Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 4.5 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 <tr< th=""><th></th><th></th><th></th><th></th></tr<>				
Net (loss) / income (8.5) (1.0) 25.0 16.6 Equity income of unconsolidated affiliates (0.3) - (0.4) (0.1) Depreciation 5.1 4.5 17.8 17.0 Amortization of purchased intangible assets 0.2 0.5 1.2 1.3 Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 4.5 (0.1) 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5)<				
Equity income of unconsolidated affiliates (0.3) - (0.4) (0.1) Depreciation 5.1 4.5 17.8 17.0 Amortization of purchased intangible assets 0.2 0.5 1.2 1.3 Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions Accounts and notes receivable 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	-	(4.0)	25.0	45.5
Depreciation 5.1 4.5 17.8 17.0 Amortization of purchased intangible assets 0.2 0.5 1.2 1.3 Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 3.6 3.2 3.8 3.1 Accounts and notes receivable 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3		(1.0)		
Amortization of purchased intangible assets	·	.		
Amortization of debt issuance costs (0.1) 0.1 0.3 0.6 Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 3.6 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2 3.2				
Share-based compensation 2.9 2.3 4.8 3.1 Deferred income taxes (9.7) (4.0) 0.2 (2.7) Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1 Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 11.9 6.4 5.8 (11.5) Accounts and notes receivable 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3				
Deferred income taxes (9.7) (4.0) (0.2) (2.7)				
Loss on disposal of property, plant and equipment 0.3 0.1 0.3 0.1				0.2
Asset impairment charges 13.2 3.7 13.9 5.9 Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	erred income taxes (9.7)	(4.0)	0.2	(2.7)
Pension and other post-retirement expense 4.5 (0.1) 0.4 0.6 Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9) Changes in assets and liabilities, net of effects of business acquisitions 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	s on disposal of property, plant and equipment 0.3	0.1	0.3	0.1
Pension and other post-retirement contributions (2.3) (3.2) (12.3) (12.9)	et impairment charges 13.2	3.7	13.9	5.9
Changes in assets and liabilities, net of effects of business acquisitions 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	sion and other post-retirement expense 4.5	(0.1)	0.4	0.6
Accounts and notes receivable 11.9 6.4 5.8 (11.5) Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	sion and other post-retirement contributions (2.3)	(3.2)	(12.3)	(12.9)
Inventories (0.6) 7.6 (15.5) 4.9 Other current assets (0.1) (1.3) 1.1 1.3	nges in assets and liabilities, net of effects of business acquisitions			
Other current assets (0.1) (1.3) 1.1 1.3	Accounts and notes receivable 11.9	6.4	5.8	(11.5)
1	nventories (0.6)	7.6	(15.5)	4.9
Accounts payable 0.4 (3.1) 7.3 1.5	Other current assets (0.1)	(1.3)	1.1	1.3
	Accounts payable 0.4	(3.1)	7.3	1.5
Accrued liabilities (3.6) 0.7 4.8 14.0	Accrued liabilities (3.6)	0.7	4.8	14.0
Other current liabilities 12.6 1.2 9.9 (2.0)	Other current liabilities 12.6	1.2	9.9	(2.0)
Other non-current assets and liabilities (1.0) 0.9 (1.4) 1.1	Other non-current assets and liabilities (1.0)	0.9	(1.4)	1.1
NET CASH PROVIDED FROM OPERATING ACTIVITIES 24.9 15.3 63.2 38.8	CASH PROVIDED FROM OPERATING ACTIVITIES 24.9	15.3	63.2	38.8
Investing activities	esting activities			
Capital expenditures (5.7) (3.7) (13.9) (10.5)	vital expenditures (5.7)	(3.7)	(13.9)	(10.5)
Proceeds from sale of property and equipment (0.1) 0.1 0.1 0.1	ceeds from sale of property and equipment (0.1)	0.1	0.1	0.1
Proceeds from sale of businesses and other - 0.1 - 0.1	ceeds from sale of businesses and other -	0.1	-	0.1
Investments in unconsolidated affiliates 0.3 (1.4) 1.1 (1.0)	estments in unconsolidated affiliates 0.3	(1.4)	1.1	(1.0)
Acquisitions, net of cash acquired 3.2 (3.3) 2.7 (4.7)	uisitions, net of cash acquired 3.2	(3.3)	2.7	(4.7)
NET CASH FLOWS BEFORE FINANCING 22.6 7.1 53.2 22.8	CASH FLOWS BEFORE FINANCING 22.6	7.1	53.2	22.8
Financing activities	ancing activities			
Net increase / (decrease) in short term borrowings 3.5 4.2 (15.7) 4.2	increase / (decrease) in short term borrowings 3.5	4.2	(15.7)	4.2
Net repayments of long-term borrowings (15.2) (12.0) (21.3) (13.4)	repayments of long-term borrowings (15.2) ((12.0)	(21.3)	(13.4)
Debt issuance costs (0.6)	ot issuance costs -	- 11	-	(0.6)
Deferred consideration paid (0.8) (1.4) (0.8) (1.4)	erred consideration paid (0.8)	(1.4)	(0.8)	(1.4)
Proceeds from issue of share capital 0.3 - 6.6 -	ceeds from issue of share capital 0.3	`- '	6.6	
Dividends paid (3.4) (3.3) (13.4) (13.3)	idends paid (3.4)	(3.3)	(13.4)	(13.3)
Share-based compensation cash paid (1.6) (0.6) (7.3) (0.6)				
NET MOVEMENT IN CASH AND CASH EQUIVALENTS BEFORE EXCHANGE 5.4 (6.0) 1.3 (2.3)				
Effect of exchange rate chamges (0.2) 0.1 (0.5) 2.0		` '		
NET MOVEMENT IN CASH AND CASH EQUIVALENTS 5.2 (5.9) 0.8 (0.3)				



2018 RECONCILIATION OF NON-GAAP MEASURES

	2018	2017	2018	2017
\$M	Q4	Q4	YTD	YTD
Net income	(8.5)	(1.0)	25.0	16.6
Accounting charges relating to acquisitions and disposals of businesses:				
Unwind of discount on deferred consideration	(0.3)	0.1	0.2	0.2
Amortization on acquired intangibles	0.3	0.4	1.2	1.3
Acquisitions and disposals	4.3	(1.3)	4.3	(1.3)
Defined benefit pension actuarial adjustment	(0.8)	(1.1)	(4.7)	(4.2)
Restructuring charges	11.3	4.2	13.4	8.4
Impairment charges	7.2	3.7	7.2	3.7
Other charges	-	4.5	-	5.8
Share-based compensation charges	1.7	1.0	4.8	2.2
Other tax deductions	(2.9)	-	(2.9)	-
Impact of U.S. tax reform	-	(2.0)	-	(2.0)
Income tax thereon	(1.1)	(2.0)	(1.7)	(3.1)
Adjusted net income	11.2	6.5	46.8	27.6
Add back / (deduct):				
Impact of U.S. tax reform	-	2.0	-	2.0
Income tax thereon	1.1	2.0	1.7	3.1
Income tax expense	(4.4)	(2.5)	5.5	3.3
Other tax deductions	2.9	-	2.9	-
Net finance costs	0.9	1.5	4.6	6.3
Adjusted EBITA	11.7	9.5	61.5	42.3
Loss on disposal of PPE	0.1	-	0.3	-
Depreciation	4.2	4.3	17.8	17.0
Adjusted EBITDA	16.0	13.8	79.6	59.3



2018 RECONCILIATION OF NON-GAAP MEASURES

	2017	2017	2017	2017	2018	2018	2018	2018
\$M	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
EBITA	11.1	10.4	11.2	9.6	14.6	16.8	18.4	11.7
Effective tax rate - per income statement	19.6%	32.1%	26.3%	71.4%	23.6%	23.0%	22.2%	33.3%
Notional tax	(2.2)	(3.3)	(2.9)	(6.9)	(3.4)	(3.9)	(4.1)	(3.9)
EBITA after notional tax	8.9	7.1	8.3	2.7	11.2	12.9	14.3	7.8
Rolling 12 month EBIT after notional tax	26.0	25.2	28.3	27.0	29.3	35.1	41.1	46.2
Bank and other loans	146.5	160.8	121.4	113.8	105.9	99.8	88.7	77.1
Net cash and cash equivalents	(40.4)	(57.2)	(19.2)	(12.6)	(8.1)	(5.2)	(8.9)	(13.8)
Net debt	106.1	103.6	102.2	101.2	97.8	94.6	79.8	63.3
Total equity	161.6	172.4	180.0	172.5	177.1	191.1	213.0	184.3
Invested capital	267.7	276.0	282.2	273.7	274.9	285.7	292.8	247.6
4 point average invested capital	252.2	259.0	270.9	274.9	276.7	279.1	281.8	275.3
Return on invested capital	10.3%	9.7%	10.4%	9.8%	10.6%	12.6%	14.6%	16.8%
Adjusted net income for the period	7.4	6.5	7.2	6.5	10.0	12.2	13.4	11.2
Impact of U.S. tax reform	-	-	-	2.0	-	-	-	-
Other tax adjustments	-	-	-	-	-	-	-	2.9
Income tax charge for the period	1.9	1.8	2.1	(2.5)	3.0	3.4	3.5	(4.4)
Income tax on adjustments to net income	0.3	0.5	0.3	2.0	0.1	0.2	0.3	1.1
Adjusted income tax charge	2.2	2.3	2.4	1.5	3.1	3.6	3.8	(0.4)
Adjusted profit before taxation	9.6	8.8	9.6	8.0	13.1	15.8	17.2	10.8
Adjusted effective tax rate	22.9%	26.1%	25.0%	18.8%	23.7%	22.8%	22.1%	-3.7%
EBITA (as above)	11.1	10.4	11.2	9.6	14.6	16.8	18.4	11.7
Adjusted notional tax	(2.5)	(2.7)	(2.8)	(1.8)	(3.5)	(3.8)	(4.1)	0.4
Adjusted EBITA after notional tax	8.6	7.7	8.4	7.8	11.1	13.0	14.3	12.1
Rolling 12 month adjusted EBITA after notional tax	27.0	26.4	29.2	32.4	35.0	40.3	46.2	50.6
Adjusted return on invested capital	10.7%	10.2%	10.8%	11.8%	12.7%	14.4%	16.4%	18.4%

2017	2018
YTD	YTD
42.3	61.5
16.7%	18.3%
(7.1)	(11.3)
35.2	50.2
35.2	50.2
113.8	77.1
(12.6)	(13.8)
101.2	63.3
172.5	184.3
273.7	247.6
273.7	247.6
12.9%	20.3%
27.6	46.8
27.6 2.0	46.8
	46.8 - 2.9
2.0	-
2.0	- 2.9
2.0 - 3.3	- 2.9 5.5
2.0 - 3.3	- 2.9 5.5
2.0 - 3.3 3.1	2.9 5.5 1.7
2.0 - 3.3 3.1	2.9 5.5 1.7
2.0 - 3.3 3.1	2.9 5.5 1.7
2.0 - 3.3 3.1 8.4 36.0	2.9 5.5 1.7 10.1 56.9
2.0 - 3.3 3.1 8.4 36.0	2.9 5.5 1.7 10.1 56.9 17.8%
2.0 - 3.3 3.1 8.4 36.0	2.9 5.5 1.7 10.1 56.9
2.0 - 3.3 3.1 8.4 36.0 23.3% 42.3 (9.9) 32.4	2.9 5.5 1.7 10.1 56.9 17.8% 61.5 (10.9) 50.6
2.0 - 3.3 3.1 8.4 36.0 23.3% 42.3 (9.9)	2.9 5.5 1.7 10.1 56.9 17.8% 61.5 (10.9)
2.0 - 3.3 3.1 8.4 36.0 23.3% 42.3 (9.9) 32.4	2.9 5.5 1.7 10.1 56.9 17.8% 61.5 (10.9) 50.6

